LEARNING POINT GROUP

SMART PASS 2026

Smart Learning Solutions

Learning Point Group is ready to partner with your organization to bring quality training, tools, and learning resources, to your leaders in a very exciting, engaging, effective, and affordable manner.

The world gets better leaders keep learning.

LEARNING POINT GROUP

www.learningpointgroup.com
435.288.2829

SMART PASS 2026
OVERVIEW

Learning Point Group continues to provide an engaging, effective, and affordable way to bring top quality leadership development to all leaders in your organization.

We greatly appreciate the opportunity to help leaders grow. We take that opportunity very seriously. The world needs leadership. Your organization needs solid leadership. And every leader needs access to proven tools, templates, and best practices.

The **Smart Pass 2026** offering is more robust and powerful than ever before. It allows us to partner strategically with you to provide targeted, effective, and affordable learning for virtually all of your organization's leaders and members.

A leader's best learning takes place in the context of their everyday work as a leader. Not in the classroom. Not from a book, or a video. Leaders learn best as they lead.

That is why we continue to design leadership solutions and learning experiences that support the real-time growth of leaders at all levels. Smart Pass 2026 includes the following learning experiences:

- Moxie
- Service Excellence
- Collaborate
- New Leader Launch
- Leadership Boot Camp
- Core Leadership Skills
- Coach 2 Excel
- Lead Change
- Team Leader Tools

Our collaborative and integrated learning format has proven to be extremely effective, not because of glitz and high-end production media, but because they drive practical on-the-job learning, leading, and results.

We sincerely hope you continue to find effective ways to help your leaders grow as they continue to learn, lead, and succeed.

Your Learning Point Team
Learning Point Group, LLC
Your partners in leadership growth!

Full Access to the Following:

Integrated Learning Experiences.
We have taken the best of our most sought-after leadership methods and tools and transformed them into powerful, action-based, learning journeys.

Each learning experience includes a series of live virtual sessions, online lessons, leader challenge assignments, direct interaction with our leadership facilitators, and a complete toolbox of PDF worksheets, checklists, and templates. Your leaders will experience smart, focused, flexible learning.
See pages 3-5.

Leadership Boot Camp In-Person for $99
We are thrilled to be offering Leadership Boot Camp in-person as part of the Smart Pass 2026 package. That means you and your leaders can attend any In-Person Workshop for just $99.
See page 6.

Live Webinars
We will hold a live leadership webinar each month to focus on current and relevant topics, issues, and best practices. Each webinar will include lively exchanges and downloadable tools to help you immediately apply what you learn. Your leaders will have access to these webinars as well as support materials on their learning portal. **See page 7-8.**

One Exclusive Virtual Workshop of Your Choice
Your SMART PASS 2026 package will include one exclusive Live Virtual workshop (up to 8 hours) that you choose. We will schedule the workshop with you. We will provide materials and facilitator. You provide the learners. Together we will grow your leaders.

Three Strategic Planning Sessions
We will meet with you, at your request, up to three times throughout the year, to help you develop and implement a Smart Pass strategy that fits your organization.

Exclusive Pricing on All Services
With your SMART PASS 2026 package, you will receive exclusive pricing on all of our workshops and services. This translates to a 50% discount on all Learning Point services and products.

This includes exclusive in-house workshops for just $2,500 per day (normally $5,000 per day).

This also includes such services as team facilitation, coaching, and custom learning design and development. In essence, we become an extension of your internal learning team at a very affordable rate.

Your SMART PASS package will begin as soon as you purchase it and continue through December 31, 2026.

ALL INDIVIDUALS (integrated learning)

LEARNING POINT ONLINE

www.learningpointgroup.com/smartpass // 435-288-2829

The learning experiences below are intended for all members of your organization. They are all included with your SMART PASS package.

MOXIE

THE X FACTOR AT WORK

MINDSET. SKILLSET. TOOLSET.

"Be the one who is known for their moxie."

MOXIE means a force for good. Your "X" factor is made of character, competence, and collaboration. Develop your capacity to make every person and situation better.

- Character
- Competence
- Collaboration

2025 SCHEDULE

September 9-16-23 | 2pm to 4pm PT

2026 SCHEDULE

March 12-19-26 | 2pm to 4pm PT
June 10-17-24 | 2pm to 4pm PT
September 9-16-23 | 2pm to 4pm PT

Service Excellence

COMPETE THROUGH SERVICE

"Service is the secret sauce that will differentiate you from your competition."

What if every member of your team was focused and equipped to provide an exceptional experience to your customers - every time. What would that do to customer loyalty, repeat business, and brand reputation?

- S - Start with Self
- E - Engage with Empathy
- R - Respond to Resolve
- V - Verify Value
- E - Express Appreciation

2025 SCHEDULE

September 9 | 10am to 12pm PT
November 4 | 10:00am to 12:00pm PT

2026 SCHEDULE

February 4 | 10:00am to 12:00pm PT
May 5 | 10:00am to 12:00pm PT
August 5 | 10:00am to 12:00pm PT
October 6 | 10:00am to 12:00pm PT

COLLABORATE

HIGH-IMPACT CONVERSATIONS

MINDSET. SKILLSET. TOOLSET.

"The best work we will do is the work we do together."

Crack the code to successful workplace communication. Discover the power that comes when you approach conversations with collaboration in mind.

Greatness is created collaboratively - in the "C"zone. Learn how to stay in that zone.

- Frame
- Explore
- Inform
- Close

2025 SCHEDULE

December 2-9 | 2pm to 4pm PT

2026 SCHEDULE

April 9-16 | 2pm to 4pm PT
July 8-15 | 2pm to 4pm PT
October 13-20 | 2pm to 4pm PT

FOR LEADERS (integrated learning)

LEARNING POINT ONLINE

www.learningpointgroup.com/smartpass // 435-288-2829

The learning experiences below provide a natural progression for leaders who are focused on growing their capacity. They are all included with your SMART PASS package. Your leaders can access all experiences and sessions.

NEW LEADER LAUNCH

START FAST. STAY STRONG.

"The difference between success and struggle rests primarily in the early patterns and practices you establish."

The transition from worker to leader can be tricky. The New Leader Launch process will provide the roadmap and tools to make your journey smart, speedy, and super successful.

Launch proven leadership practices that will set you apart as a powerful and engaging leader.

2025 SCHEDULE

November 5 | 2pm to 4pm PT

2026 SCHEDULE

February 10 | 2pm to 4pm PT
June 23 | 2pm to 4pm PT
October 27 | 2pm to 4pm PT

LEADERSHIP BOOT CAMP

OWN THE ROLE. CREATE SUCCESS.

"Your primary role as a leader is to help those you lead succeed at their role."

Take ownership for your role as a leader and gain solid footing for creating sustained success for you and your team.

- Clarity
- Collaboration
- Capacity
- Consistency

2025 SCHEDULE

August 7-14-21-28 | 10am to 12pm PT
October 7-14-21-28 | 2:30pm to 4:30pm PT

2026 SCHEDULE

February 5-12-19-26 | 10am to 12pm PT
May 7-14-21-28 | 10am to 12pm PT
August 4-11-18-25 | 10am to 12pm PT
October 7-14-21-28 | 10am to 12pm PT

CORE LEADERSHIP SKILLS

SKILL BUILDER SESSIONS

"Gain the mindset, skillset, and toolset in six essential areas of leadership."

Fast, focused sessions to build core skills. Learn and apply within the context of your everyday role as a leader.

2025 SCHEDULE

SEP 25	AM	S1: Own Your Role
	PM	S2: Build Relationships
OCT 23	AM	S3: Interact
	PM	S2: Coach for Success
NOV 18	AM	S5: Build Your Team
	PM	S6: Lead Change

2026 SCHEDULE

FEB 11	AM	S1: Own Your Role
MAR 11	AM	S2: Build Relationships
APR 14	AM	S3: Interact
MAY 12	AM	S4: Coach for Success
JUN 16	AM	S5: Build Your Team
JUL 14	AM	S6: Lead Change
JUL 9	PM	S1: Own Your Role
AUG 6	PM	S2: Build Relationships
SEP 10	PM	S3: Interact
OCT 15	PM	S4: Coach for Success
NOV 12	AM	S5: Build Your Team
DEC 10	PM	S6: Lead Change

Attend any one or all sessions that work best for you.

AM = 10am to 12pm Pacific
PM = 2pm to 4pm Pacific

FOR LEADERS (integrated learning)

LEARNING POINT ONLINE

www.learningpointgroup.com/smartpass // 435-288-2829

The learning experiences below provide a natural progression for leaders who are focused on growing their capacity. They are all included with your SMART PASS package. Your leaders can access all experiences and sessions.

COACH 2 EXCEL

HELP OTHERS GROW CAPACITY

"Coaching is the craft of today's workplace leader."

Learn and apply a proven method for helping others grow and excel at the important work ahead of them.

1. Set the Context for Coaching
2. Create a Growth Plan
3. Coach to the Plan
4. Coach to the Need
5. Review Success

2025 SCHEDULE

December 3-10-17 | 2pm to 4pm PT

2026 SCHEDULE

April 8-15-22 | 2pm to 4pm PT
July 16-23-30 | 2pm to 4pm PT
October 7-14-21 | 2pm to 4pm PT

LEAD CHANGE

FIVE BEST PRACTICES

"Change requires leadership and leadership requires change."

Receive proven tools for leading your team through challenging change.

1. Build Change Readiness
2. Clearly Define Change
3. Communicate Well During Change
4. Address Resistance to Change
5. Make Change Happen

2025 SCHEDULE

October 2 & 9 | 2pm to 4pm PT

2026 SCHEDULE

March 24 & 31 | 2pm to 4pm PT
June 4 & 11 | 2pm to 4pm PT
October 22 & 29 | 2pm to 4pm PT

TEAM LEADER TOOLS

GROW TEAM SUCCESS

"True teamwork is hard work. And in today's environment, it is the way the best work gets done."

Receive proven tools for leading your team to higher levels of sustained success.

1. Create Team Identity
2. Foster Team Trust
3. Ensure Team Alignment
4. Facilitate Team Collaboration
5. Guide Team Transition

2025 SCHEDULE

November 6 & 13 | 2pm to 4pm PT

2026 SCHEDULE

February 18 & 25 | 2pm to 4pm PT
May 13 & 20 | 2pm to 4pm PT
September 22 & 29 | 2pm to 4pm PT

LEADERSHIP BOOT CAMP LIVE and IN-PERSON

LEARNING POINT ONLINE

We are thrilled to be offering LEADERSHIP BOOT CAMP live and in-person as part of the Smart Pass 2026 package. That means you can attend any or all of the workshops below for just $99 per workshop.

Leadership Boot Camp "in-person" is scheduled for the following dates and locations in 2025 & 2026. With your Smart Pass, you can sign up for any of these workshops for just $99. The normal workshop price is $545

2025 IN-PERSON WORKSHOPS

DATE	LOCATION
September 9, 2025	Dallas, Texas
September 23, 2025	Oregon City, Oregon
September 26, 2025	Saint George, Utah
September 30, 2025	Boise, Idaho
October 7, 2025	Myrtle Beach, South Carolina
December 11, 2025	Oregon City, Oregon

Bring It In-House! Leadership Boot Camp

We will tailor this powerful workshop exclusively for your team of leaders. Let's discuss the options!

2026 IN-PERSON WORKSHOPS

DATE	LOCATION
February 13, 2026	Las Vegas, Nevada
March 5, 2026	Boise, Idaho
March 10, 2026	Oregon City, Oregon
April 9, 2026	Myrtle Beach, South Carolina
April 17, 2026	Saint George, Utah
May 6, 2026	Athens, Georgia
May 8, 2026	Las Vegas, Nevada
May 19, 2026	Denver, Colorado
June 9, 2026	Oregon City, Oregon
June 18, 2026	Dallas, Texas
September 3, 2026	Las Vegas, Nevada
September 15, 2026	Oregon City, Oregon
September 16, 2026	Boise, Idaho
September 24, 2026	Denver, Colorado
October 6, 2026	Myrtle Beach, South Carolina
October 23, 2026	Saint George, Utah
November 5, 2026	Oregon City, Oregon

WITH SMART PASS JUST $99 PER SEAT

MONTHLY WEBINARS 2025

LEARNING POINT ONILINE

These quick doses of leadership insight have become a popular ingredient to the entire SMART PASS learning experience. Attend the live webinars or watch the recorded videos.

LIVE WEBINARS happen 11am to 11:50am pacific time each month.

- [ ] **GROW as a LEADER JAN 30**
  Who you are as a leader comes before what you do and how you do it. This webinar will provide insight into putting your complete leadership package together – from mindset to skillset to toolset.

- [ ] **LEAD as ONE FEB 20**
  Learn a proven roadmap for creating unity and focus within your leadership team so that you lead with one mind, one method, and one message.

- [ ] **KNOW Your NUMBERS MAR 20**
  Learn the power and promise behind measuring what matters most and helping your team to do the same.

- [ ] **A LEADER MINDSET APR 17**
  Leadership is a choice. Where the mind goes, the energy flows. Learn the path used by leaders around the world to cultivate a mindset for sustained and successful leadership.

- [ ] **THE 4 C's of TEAMS MAY 22**
  Learn and apply a four cornerstone practices for thriving teams. They include CLARITY, COLLABORATION, CAPACITY and CONSISTENCY. Learn and master as a team.

- [ ] **SIX CORE SKILLS JUN 19**
  Learn the six core leadership skills that create a solid foundation for sustaining team success.

- [ ] **SERVICE EXCELLENCE JUL 17**
  Help your team and organization gain true competitive advantage through raising the level of service excellence.

- [ ] **COLLABORATE AUG 21**
  Gain insights in how to turn differences into powerful opportunities to create together brilliance far greater than what you can create by yourself.

- [ ] **ACCOUNTABILITY SEP 18**
  Learn a powerful framework for increasing accountability within yourself and inspiring your team members do the same.

- [ ] **WORKING STYLES OCT 16**
  Learn why working styles matter, how to assess them, and how to adjust your style to meet the needs of the leadership opportunities in front of you.

- [ ] **SELF-TALK NOV 20**
  Learn just how powerful, yet not always productive, the story we tell ourselves can be. Learn techniques to increase helping self-talk and decrease hindering self-talk.

- [ ] **LEADERSHIP 2026 DEC 18**
  Change requires leadership and leadership requires change. Learn best practices for leading your team through challenging change.

MONTHLY WEBINARS 2026

LEARNING POINT ONILINE

These quick doses of leadership insight have become a popular ingredient to the entire SMART PASS learning experience. Attend the live webinars or watch the recorded videos.

LIVE WEBINARS happen 11am to 11:50am pacific time each month.

- ☐ **GROW as a LEADER JAN 28**
  Who you are as a leader comes before what you do and how you do it. This webinar will provide insight into putting your complete leadership package together – from mindset to skillset to toolset.

- ☐ **LEAD as ONE FEB 25**
  Learn a proven roadmap for creating unity and focus within your leadership team so that you lead with one mind, one method, and one message.

- ☐ **KNOW Your NUMBERS MAR 25**
  Learn the power and promise behind measuring what matters most and helping your team to do the same.

- ☐ **A LEADER MINDSET APR 29**
  Leadership is a choice. Where the mind goes, the energy flows. Learn the path used by leaders around the world to cultivate a mindset for sustained and successful leadership.

- ☐ **THE 5 C's of TEAMS MAY 27**
  Learn and apply a four cornerstone practices for thriving teams. They include CONNECTION, CLARITY, COLLABORATION, CAPACITY and CONSISTENCY. Learn and master as a team.

- ☐ **SIX CORE SKILLS JUN 24**
  Learn the six core leadership skills that create a solid foundation for sustaining team success.

- ☐ **SERVICE EXCELLENCE JUL 29**
  Help your team and organization gain true competitive advantage through raising the level of service excellence.

- ☐ **COLLABORATE AUG 26**
  Gain insights in how to turn differences into powerful opportunities to create together brilliance far greater than what you can create by yourself.

- ☐ **ACCOUNTABILITY SEP 30**
  Learn a powerful framework for increasing accountability within yourself and inspiring your team members do the same.

- ☐ **WORKING STYLES OCT 28**
  Learn why working styles matter, how to assess them, and how to adjust your style to meet the needs of the leadership opportunities in front of you.

- ☐ **SELF-TALK NOV 18**
  Learn just how powerful, yet not always productive, the story we tell ourselves can be. Learn techniques to increase helping self-talk and decrease hindering self-talk.

- ☐ **LEADERSHIP 2027 Dec 16**
  Change requires leadership and leadership requires change. Learn best practices for leading your team through challenging change.

LEARNING 2025 SCHEDULE

LEARNING POINT ONILINE

Here is the complete schedule learning experiences included with the Smart Pass during the last six months of 2025.

AM sessions are 10am to 12pm pacific. **PM** sessions are 2pm to 4pm pacific.

LEARNING JOURNEYS	JUL	AUG	SEP	OCT	NOV	DEC
MOXIE (2pm to 4pm PT)			9-16-23			
SERVICE EXCELLENCE (10am to 12pm PT)			9		5	
COLLABORATE (2pm to 4pm PT)						2-9
NEW LEADER LAUNCH (2pm to 4pm PT)					5	
LEADERSHIP BOOT CAMP (10am to 12pm PT)		7-14-21-28		7-14-21-28		
COACH 2 EXCEL (2pm to 4pm PT)	10-17-24					3-10-17
LEAD CHANGE (2pm to 4pm PT)				2-9		
TEAM LEADER TOOLS (2pm to 4pm PT)					6-13	
CORE LEADERSHIP SKILLS	**JUL**	**AUG**	**SEP**	**OCT**	**NOV**	**DEC**
SKILL 1: OWN YOUR ROLE (AM)			25			
SKILL 2: BUILD RELATIONSHIPS (PM)			25			
SKILL 3: INTERACT with IMPACT (AM)				23		
SKILL 4: COACH for SUCCESS (PM)				23		
SKILL 5: BUILD YOUR TEAM (AM)					18	
SKILL 6: LEAD CHANGE (PM)	14 (AM)				18	
IN-PERSON WORKSHOPS	**JUL**	**AUG**	**SEP**	**OCT**	**NOV**	**DEC**
All sessions are 8:30am to 4:30pm						
LEADERSHIP BOOT CAMP OREGON	10		23			11
LEADERSHIP BOOT CAMP UTAH			26			
LEADERSHIP BOOT CAMP IDAHO			30			
LEADERSHIP BOOT CAMP CAROLINAS				7		
MONTHLY WEBINARS	**JUL**	**AUG**	**SEP**	**OCT**	**NOV**	**DEC**
MONTHLY WEBINARS (11am to 11:50am PT)	17	21	18	16	20	18

Bring Them In-House! Any or all of them!

We will tailor any of these powerful workshops exclusively for your team of leaders.

With your Smart Pass, you benefit from special pricing - 50% off normal rates. We become a very affordable and effective addition to your internal team.

Let's discuss the options!

LEARNING 2026 SCHEDULE

LEARNING POINT ONILINE

Here is the complete schedule learning experiences included with the Smart Pass during for 2026.

AM sessions are 10am to 12pm pacific. **PM** sessions are 2pm to 4pm pacific.

LEARNING JOURNEYS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
MOXIE (2pm to 4pm PT)			12-19-26			10-17-24			9-16-23			
SERVICE EXCELLENCE (10am to 12pm PT)		4			5			5		8		
COLLABORATE (2pm to 4pm PT)				9-16			8-15			13-20		
NEW LEADER LAUNCH (2pm to 4pm PT)		10				23				27		
LEADERSHIP BOOT CAMP (10am to 12pm PT)		5-12-19-26			7-14-21-28			4-11-18-25		7-14-21-28		
COACH 2 EXCEL (2pm to 4pm PT)				8-15-22			16-23-30			7-14-21		
LEAD CHANGE (2pm to 4pm PT)			24-31			4-11				22-29		
TEAM LEADER TOOLS (2pm to 4pm PT)		18-25			13-20				22-29			
CORE LEADERSHIP SKILLS	**JAN**	**FEB**	**MAR**	**APR**	**MAY**	**JUN**	**JUL**	**AUG**	**SEP**	**OCT**	**NOV**	**DEC**
SKILL 1: OWN YOUR ROLE		11 (AM)					9 (PM)					
SKILL 2: BUILD RELATIONSHIPS			11 (AM)					6 (PM)				
SKILL 3: INTERACT with IMPACT				14 (AM)					10 (PM)			
SKILL 4: COACH for SUCCESS					12 (AM)					8 (PM)		
SKILL 5: BUILD YOUR TEAM						16 (AM)					12 (PM)	
SKILL 6: LEAD CHANGE							14 (AM)					10 (PM)
IN-PERSON WORKSHOPS	**JAN**	**FEB**	**MAR**	**APR**	**MAY**	**JUN**	**JUL**	**AUG**	**SEP**	**OCT**	**NOV**	**DEC**
All sessions are 8:30am to 4:30pm												
LEADERSHIP BOOT CAMP OREGON			10			9			15		5	
LEADERSHIP BOOT CAMP IDAHO			5						16			
LEADERSHIP BOOT CAMP CAROLINAS				9						6		
LEADERSHIP BOOT CAMP UTAH				17						23		
LEADERSHIP BOOT CAMP COLORADO					19				24			
LEADERSHIP BOOT CAMP DALLAS						18						
LEADERSHIP BOOT CAMP GEORGIA					6							
MONTHLY WEBINARS	**JAN**	**FEB**	**MAR**	**APR**	**MAY**	**JUN**	**JUL**	**AUG**	**SEP**	**OCT**	**NOV**	**DEC**
MONTHLY WEBINARS (11am to 11:50am PT)	28	25	25	29	27	24	29	26	30	28	18	16

SMART PASS 2026

PRICING, NEXT STEPS & SUPPORT

ORGANIZATION SMART PASS $25,000

Your organization's leaders can have access through the end of 2026 for just **$25,000** (for up to 250 learners). Your leaders will learn, lead, and succeed together.

TEAM SMART PASS $5,000 (for up to 10 learners)

Your team can enjoy the **SMART PASS** offerings for just **$5,000** (team of 10) through the end of 2026.

INDIVIDUAL SMART PASS $999

You can enjoy the **SMART PASS** offerings for just **$999** (one seat) through the end of 2026.

EXCLUSIVE PRICING ON ALL SERVICES

With your SMART PASS, you will receive exclusive pricing (50% savings) on all of our other workshops, products, and services.

This includes face-to-face classroom workshops for just $2,500 per day (normally $5,000 per day) and live virtual workshops for just $2,500 per workshop (normally $5,000).

In essence, we become a trusted extension to your internal learning and development team, at a very affordable rate.

VALUE COMPARISON

OFFERINGS	WITH SMART PASS	WITHOUT SMART PASS
ONLINE LEARNING	Included	$599-$999 / Person
LIVE VIRTUAL WORKSHOPS	$2,500 / Workshop	$5,000 / Workshop
FACE-TO-FACE WORKSHOPS	$99 / Seat	$425 to $799 / Seat
WEBINARS	Included	$299 / Year / Person
LEADERSHIP COACHING	$99 / Session	$200 / Session
LEADER TOOLBOX	Included	$499 / Year / Person

LET'S GET YOU STARTED

STEP 1: EXPLORE the Options and Benefits.

- Go to our website to learn more at: www.learningpointgroup.com/smartpass
- Review the pricing and determine your own ROI.
- Let one of our learning facilitators (not a sales rep) explain more about the SMART PASS package and options. Get your questions answered.
  - 435-288-2829
  - support@learningpointgroup.com

Step 2: DECIDE whether the SMART PASS is RIGHT for your TEAM or ORGANIZATION.

- We can help you gain clarity on the options, benefits, and terms of the SMART PASS.
- We will send you a written proposal tailored specifically to your organization.
- We will help you process your payment and launch your account.

Step 3: Get your leaders STARTED.

- We will also provide support, information, and links so your leaders can get enrolled and begin learning right away.

The world gets better as leaders keep learning.

We can help make that happen.

SMART PASS 2026