

SEEK THEN SPEAK

LIVE VIRTUAL

TARGET AUDIENCE

Workplace Communicators, Service Providers, Senior Leaders, Change Agents, Team Leaders, Functional Managers, Technical Professionals, Sales Professionals, Facilitators.

LIVE VIRTUAL WORKSHOP

Two 90-Minute Virtual Sessions
Direct Access to Senior Facilitator
Access to Online Moxie Toolbox

This powerful workshop could very-well change your entire approach to workplace communication. Whether it be sales, clients, team members, stakeholders, constituents, or even friends and family members ... let's be honest ... are you truly taking the time to understand them before you try to speak to them?

If not, you need this workshop. We have some "game-changer" tools for you. If yes, then we still want you there. We need you to share what you know.

YOU WILL LEARN HOW TO:

1. Identify key opportunities to truly connect with others on their level.
2. Apply the "Seek Then Speak Model" of communication.
3. Enrich communication through the Five Points for Connection.
4. Provide true clarity for those you lead.
5. Use the principle of closure to gain lasting commitment.
6. Apply the "Seek Then Speak" Toolbox on your everyday role as a leader.

WORKSHOP AGENDA:

- Welcome and Overview.
- Communication Exercise.
- Why People Connect with You.
- Seek Then Speak Model.
- Connection. Clarity. Commitment.
- Seek Then Speak Toolbox.
- Practice and Application.
- Ensuring Success After the Workshop.
- Workshop Wrap-up.

