

Style and Approach Worksheet

Use this worksheet to help you determine the approach you should take with an associate to achieve maximum collaboration.

Associate	Date
<p>Working Style How would you describe the working style of your associate?</p>	<p>Adjustment How should you adjust your style to match the style of your associate?</p>
<p>Top Issues What are the top issues or points for discussion with your associate?</p>	<p>Your Approach What level of leadership (refer to previous page) is appropriate approach?</p>
	<p><input type="radio"/> 1. I decide.</p> <p><input type="radio"/> 2. Let's talk, I decide.</p> <p><input type="radio"/> 3. Let talk, let's decide.</p> <p><input type="radio"/> 4. Let's talk, you decide.</p> <p><input type="radio"/> 5. You decide.</p>
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